## Robert N. Zacca, PhD

## **Academic Employment**

- Assistant Professor of Management, Alfaisal University, Kingdom of Saudi Arabia (August 2014 –Present). Full time faculty member in the College of Business: Engaged in research, teaching and service activities.
- Assistant Professor of Management and Entrepreneurship, United Arab Emirates University (UAEU), AACSB Accredited (2008 2014). Full time faculty member in the Business Administration Department of the College of Business and Economics: Engaged in research, teaching and service.
- Visiting Scholar, Jiangxi University of Finance and Economics, Nanchang, China (2012 2019). Provided undergraduate courses in Management, International Corporate Management and E-Commerce.
- Visiting Scholar, Institut Supérieur de Gestion, Paris, France (2008 2011). Provided MBA courses in Corporate Entrepreneurship.
- Faculty of Management, Cracow University of Economics (1998 2008). Provided instruction to undergraduate and graduate students of management; Involvement in project and program development work.

### **Refereed Journal Publications and Conference Proceedings**

- AlMazrouei, H., Bodolica V. and Zacca, R. (in press) Learning Goal Orientation and Turnover Intention: An Interplay Between Cultural Intelligence and Organizational Commitment. *International Journal of Organizational Analysis*.
- AlHogail, S., Zacca, R. and Floyd, C. (2022). Thrown Under the Bus: The Signaling Role of CMO Dismissal and its Effect on Firm Value. *Journal of East-West Business*, 28(4), 388-403.
- Zacca, R., Kafaji, M. and Shaltoni, A.M. (in-press). The Interaction Effect of Leadership Support on the EO Innovative Performance Relationship. *The International Journal of Entrepreneurship and Innovation, (Scopus Cite Score 3.1 / ABS 2*).
- Dayan, M., Ng, P.Y., Zafar, H. and Zacca, R. (in-press). The Effects of Constructive Politics and Market Turbulence on Entrepreneurial Orientation-Performance Relationship: A Moderated Mediation Model. *European Management Journal* (Scopus CiteScore 6.4 / ABS 2).

- AlMazrouei, H., Zacca, R. and Mustafa, G. (in-press). Mediating-Moderating Effect of Creativity and Team Potency on Expatriates Innovative Work Behavior. *International Journal of Organizational Analysis (Scopus CiteScore 2.5 / ABS 1)*.
- AlMazrouei, H. and Zacca, R. (in-press). The Impact of Covid-19 on Managerial Decision Making: The Case within Australian Organizations Organizations. *Journal of General Management*, 48(1), 32-45 (Scopus CiteScore 1.0 / ABS 1).
- Zacca, R. and AlHogail, S. (2021). Entrepreneurial and Market Orientation Interactive Effects on SME Performance within Transitional Economies. *Journal of Research in Marketing and Entrepreneurship*, 23(2): 268-281 (*Scopus CiteScore* 2.4).
- AlMazrouei, H. and Zacca, R. (2021). The Impact of Coronavirus on Australian Public Sector Employees. *Journal of East-West Business*, 27(4): 382-399 (Scopus CiteScore 1.6 / ABS 1).
- AlMazrouei, H., Zacca, R. and Alfayez, N. (2021). The Counterintuitive Effect of Team Potency on Expatriate Creative Work Involvement. *Journal of Global Mobility* BitBlog.
- Zacca, R. and Kafaji, M. (2021). The Interaction Effect of Leadership Support on the EO Innovative Performance. 14th Academy of Innovation, Entrepreneurship, and Knowledge Conference (ACIEK).
- AlMazrouei, H. and Zacca, R. (2021). The Influence of Organizational Justice and Decision Latitude on Expatriate Organizational Commitment and Job Performance. Evidence-based HRM: A Global Forum for Empirical Scholarship, 9(4): 338-353 (Scopus CiteScore 2.7 / ABS 1).
- Alzahmi, R., AlMazrouei, H. and Zacca, R. (2021). Developing Future Leaders: Evidence of Talent Management Planning in a UAE Multinational Company. *International Journal of Customer Relationship Marketing and Management, 12(4)* (Scopus CiteScore 0.50).
- AlMazrouei, H. and Zacca, R. (2021). Cultural Intelligence as a Predictor of Expatriate Managers Turnover Intention and Creative Self-Efficacy. *International Journal of Organizational Analysis*, 29(1): 59-77 (Scopus CiteScore 2.5 / ABS 1)
- AlMazrouei, H., Zacca, R. and Alfayez, N. (2020). The Impact of Team Potency and Leadership Member Exchange on Expatriate Creative Work Involvement. Journal of Global Mobility, 8(3/4): 309-323 (Scopus CiteScore 2.6 / ABS 2)

- Jeong, Y., Ali, M., Zacca, R. and Park, K. (2019). The Effect of Entrepreneurship on Firm Performance: A Multi Mediation Model. *Journal of East-West Business*, 25(2): 166-193 (Scopus CiteScore 1.6 / ABS 1).
- AlMazrouei, H., Zacca, R., Evans, J. and Dayan, M. (2018). Great expectations: The moderating role of pre-departure opinion on the relationship between organizational justice and organization commitment / job satisfaction. *Journal of Global Mobility*, 6(2): 178-193. (Scopus CiteScore 2.6 / ABS 2).
- Zacca, R. and Dayan, M (2018). Linking Managerial Competence to Small Enterprise Performance within the Dynamic Capability Logic. *Journal of Small Business and Enterprise Development*, 25(2): 256-276. (Scopus CiteScore 4.5 / ABS 2).
- Zacca, R., Dayan, M. and Elbanna, S. (2017). The Influence of Conflict and Intuition on Explorative New Products and Performance in SMEs. *Journal of Small Business and Enterprise Development*, 24(4): 950-970 (Scopus Cite Score 4.5 / ABS 2).
- Zacca, R. and Dayan, M. (2017). Entrepreneurship: An Evolving Conceptual Framework. *International Journal of Entrepreneurship and Innovation Management*, 21(1/2): 8-26 (Scopus CiteScore 1.4 / ABS 1).
- AlMazrouei, H., Zacca, R., Bilney, C., and Antoine, G. (2017). Expatriate Managers Decision-Making Practices within the UAE: A Qualitative Study. *International Journal of Organizational Analysis*, 24(5): 856-882 (Scopus CiteScore 2.5).
- Dayan, M. Ng, P.Y. and Zacca, R. (2016). The Effects of EO and Market Turbulence on SMEs Performance through Political Behavior: Moderated Mediation Model. *Academy of Management Conference*.
- Dayan, M., Zacca, R., Hussain, Z., Benedetto, A. and Ryan, J. (2016). The Effect of Entrepreneurial Orientation, Willingness to Change, and Development Culture on New Product Exploration in Small Enterprises. *Journal of Business and Industrial Marketing*, 31 (5): 668-683 (Scopus CiteScore 4.4 / ABS 2).
- Zacca, R. and Dayan, M. (2015). Linking Managerial Competencies and Performance. *Babson College Entrepreneurship Research Conference (BCERC)*.
- AlMazrouei, H. and Zacca, R. (2015). Expatriate Leadership Competencies and Performance: A Qualitative Study. *International Journal of Organizational Analysis*, 23(3): 404-424 (Scopus CiteScore 2.5 / ABS 1).

- Zacca, R., Dayan, M. and Ahrens, T. (2015). Impact of Network Capability on Small Business Performance: The Mediating Role of Knowledge Creation and EO. *Management Decision*, 53(1): 2-23 (Scopus CiteScore 5.5 / ABS 2).
- AlMazrouei, H., Kunnanatt, J.T. and Zacca, R. (2015). Cultural Adaptation of Expatriate Managers: Empirical Insights from the UAE. *International Journal of Strategic Management*, 15(2): 91-102.
- Dayan, M., Zacca, R., and Benedetto, A. (2013). An Explorative Study of Entrepreneurial Creativity: Its Antecedents and Mediators in the context of UAE Firms. *Creativity and Innovation Management*, 22(3): 223-240 (Scopus Cite Score 5.2).
- Dayan, M., Zacca, R., and Benedetto, A. (2012). An Exploratory Study of Entrepreneurial Creativity: Role of External Factors in the Context of UAE Firms. IEEE ITMC Conference, Managing Technology during a Business Recovery, Dallas, Texas.
- Zacca, R. Selen, W., (2011). Unraveling a Manager's Proclivity to Innovate: An Exploratory Study. *International Journal of Entrepreneurship and Innovation*, 12(3): 157-167 *Scopus Cite Score* 3.1 / ABS 2).
- Zacca, R., (2011). *The Framing of Entrepreneurship*. IEEE ITMC Conference, Managing Technology in Challenging Times, San Jose, California.
- Zacca, R., (2010). Classifying Entrepreneurship within a Business Development Framework. ICSB Conference on Entrepreneurship: Bridging Global Boundaries, Cincinnati, Ohio.
- Zacca, R., (2010). An Essay on the Conceptual Framework of Entrepreneurship.
  2<sup>nd</sup> Research Symposium in Business and Economics, American University of Sharjah.
- Zacca, R., (2009). *Reconciling the Managerial Dichotomy to Growth*. International Association of Management of Technology Conference, Orlando, Florida.

### **Working Papers**

- Kafaji, M. Zacca, R. and Shaltoni, A. Strategic posture: does it enable strategic planning and enhance SME performance? *Journal of Economics & Management Strategy* (in review).
- Shaltoni, A.M., Kafaji, M., Zacca, R. & Weiger, W. Still in its prime: E-marketing orientation impact on business performance. Preparing for submittal.

- AlMazrouei, H., Alfayez, N. and Zacca, R. Moderating Role of Team Potency on Innovative Behavior Expatriate Creative Work Involvement Relationship. In process of writing up results.
- AlMazrouei, H. and Zacca, R. The Impact of Coronavirus on Employees' Job Satisfaction, Commitment and Learning: The case of Australian Private and Public Sector Organizations. *Team Performance Management (in review)*.
- Weldali, L., Osman, A., AlMazrouei, H. and Zacca, R. Counterproductive Work Behavior among Expatriates in SMEs: Moderating Effects of Power Distance and Perceived Organizational Support. *Journal of Asia-Pacific Business (in review)*.
- Zacca, R. Case Study: The Juice Palace (UAE). Asian Case Research Journal (in review).
- Alzahmi, R., AlMazrouei, H. and Zacca, R. The Role of Strategic Workforce Planning in Achieving Organizational Goals: A Case Study Analysis. *International Journal of Management and Business Research*.
- AlNafissa, N. and Zacca, R. Work-Family Conflict in Family Owned SMEs: The influence of Entrepreneurial Orientation and Family Social Capital. Preparing draft for *Journal of Family Business Management*.
- Zacca, R. The Role of Risk-Taking on the Intuition SME Performance Relationship. Preparing draft for European Management Journal.
- Zacca, R. Small Enterprise Lifecycle and Entrepreneurial Orientation: The Mediating Role of Environmental Hostility and Managerial Competence.
- Zacca, R. Investigating the Mediating Effects of Network Capabilities and New Product Exploration in the EO Small Enterprise Performance Relationship.
- Zacca, R. Investigating the Mediating Effect of Willingness to Customize in the EO
  Small Enterprise Performance Relationship.

#### Research Grants – Awards

- Zacca, R. and Carreras, A. (2022) *Drivers and Enablers of Innovative Start-up Enterprises within the Kingdom of Saudi Arabia*. Alfaisal University Internal Research Grant.
- (2017) The Alfaisal University Research Excellence Award.

- Almazrouei, H. and Zacca, R. (2016). Team behaviors and work motivation of UAE public sector employees. UAEU Research Grant Competition, 2-year research award.
- (2016) Shell Saudi Arabia Outstanding Research Award Alfaisal University, College of Business.
- Almazrouei, H., Dayan, M. and Zacca, R. (2015). Antecedents and Consequences of Expatriate Adjustment: A Study on the Adjustment of Expatriate Workers in the UAE. UAEU Research Start-UP Grant Competition, 2-year research award.
- Zacca, R. (2015). The Impact of Network Capabilities on Innovative Start-up Enterprises within the Kingdom of Saudi Arabia, Alfaisal University Internal Research Grant.
- (2014) Outstanding Research Award for paper published in A Ranked Journals, College of Business, UAEU.
- (2013) Nominated for the Tudor Rickards and Susan Moger Best Paper Award *Creativity and Innovation Management*.
- Zacca, R. (2013) Case Study: The Juice Palace. College of Business and Economics, UAEU grant.
- Dayan, M. and Zacca, R., (2013) *Determinants of Innovative Capabilities of Entrepreneurial Business within the UAE*. National Research Foundation and UAEU grant; ranked 'highly-competitive', (Co-Investigator).
- Zacca, R., Dayan, M., and Ahrens, T., (2011) *Drivers and Enablers of Innovative Start-up Enterprises within UAE*. National Research Foundation and UAEU grant; ranked 'highly-competitive', (Principal Investigator).
- Zacca, R. and Dayan, M., (2010) Extending the Dialog on the Conceptual Framework of Entrepreneurship; UAEU research grant (Principal Investigator).
- Dayan, M. and Zacca, R., (2010) *Creativity in Entrepreneurship: Its Antecedents and Mediators*; UAEU research grant (Co-Investigator).

### Education

- *Ph.D. in Management with specialization in Entrepreneurship,* Cracow University of Economics, Cracow, Poland, 2006
- M.B.A., Plymouth State University, Plymouth, New Hampshire, 1992
- B.S. in Mechanical Engineering, Tulane University, New Orleans, Louisiana, 1985

#### **Professional Interests**

- Research interest: research investigates the drivers and enablers of innovative enterprises; the determinants of innovative capabilities of entrepreneurial businesses; creativity in entrepreneurship; and the theoretical framework of entrepreneurship.
- Courses taught: Entrepreneurship, Management of Innovation, Value Innovation Strategy, Strategic Management, Business Ethics, HR Planning, Recruitment and Selection, Managing Entrepreneurship Ventures, Corporate Entrepreneurship, International Entrepreneurship, International Business, E-Commerce, and Management.
- Service interest: Training and mentoring aspiring young entrepreneurs at the Center for Innovation and Entrepreneurship; contributing to departmental and college level committees; supervising internship students; organizing student scientific trips; supervising the Entrepreneurship Student Club, and developing entrepreneurship curriculum.

## **Industry Work Experience**

- Business Advisor, US Peace Corps Advanced Business Development Program for Eastern Europe (May, 1996 May, 1998). Provided technical assistance to Romanian business consultants and effected growth within their business consulting center; participated in the training of business managers and educators.
- Business Advisor, Global Business Services Limited (1994 1996). Affected a turnaround of a US company realizing an increase in recurring revenue, a reduction in costs, and an increase in profits (Miami, 1995-96). Assisted Chinese and US companies in trade related activities and market research (Beijing, 4/1994-10/1994).
- Mechanical Engineering Consultant, BWS Architects and Engineers (1992 1994).
  Mechanical engineering design work for Bell South Corporation and AT&T Corporation.
- Mechanical Engineering Consultant, HJ Ross and Associates (1988 1990).
  Mechanical engineering design work for National Aeronautics and Space Administration and other commercial and industrial clients.
- Application Engineer, Johnson Controls, Inc. (1985 1988). Designed automated digital control systems for commercial and industrial applications.

# **Professional Development and Memberships**

- 2023 Intangible Capital journal board of reviewer's member
- 2016 Workshop on Partial Least Squares Path Modeling with SmartPLS presented by Marko Sarstedt, Otto-von-Guericke University
- 2012 and 2013 ICPSR Summer Program in Quantitative Methods of Social Research, at the University of Michigan, Ann Arbor
- 2012 Stanford Graduate School of Business Executive Summit in Dubai: 'Leading Organizations to Global Competitiveness'.